



# THE FUND RAISING SCHOOL

LILLY FAMILY SCHOOL OF PHILANTHROPY

Indiana University Indianapolis

## ***FACULTY INFORMATION***

### **Vicki Pugh**

Vicki Pugh is passionate about helping nonprofit organizations build a culture of philanthropy by assembling and leading expert teams, creating strategic vision for capacity building, and implementing comprehensive development programs. She has led teams that have collectively raised more than \$300 million for organizations in Florida and New York City, including the New York City Opera, Carnegie Hall, Ballet Florida, YMCA of South Palm Beach County, Volusia Flagler Family YMCA, Palm Beach Atlantic University, and the Community Foundation for Palm Beach and Martin Counties.

Currently CEO of her own consulting firm, Advancement Experts, Vicki specializes in board development, strategic planning, capital campaigns, major gifts, planned giving, special events, and grant writing. Vicki is a Faculty Member of The Fund Raising School of the Indiana University Lilly Family School of Philanthropy and served as a faculty member of the YMCA of the USA's professional development program. She is on the board and chairs the application committee for Philanthropy Tank and is a board member of the William T. Dwyer High School Foundation. A long-time board member of the Association of Fundraising Professionals Palm Beach County Chapter, Vicki served as president and received the organization's Outstanding Fundraising Professional award in 2019. She was also a finalist of the prestigious International Athena Awards. Vicki is a member of the endowment committee of Holy Spirit Lutheran Church and a past board member of the Chamber of Commerce of the Palm Beaches. She hails from Evansville, Indiana and is a graduate of DePauw University. Vicki holds the CFRE and CAP credentials.